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Title: Lily White & Company Director Meeting Reports

Date: 1994 to 1995

Location: LGBT-043 Lily White & Company Collection

Contact:

LGBT History Project
Archives & Special Collections
Waidner-Spahr Library
Dickinson College
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Lily White & Company, Inc.
Board of Directors Meeting
256 Boas Street
Harrisburg, PA 17102
December 8, 1994

Attendees -

Paul Foltz
Bob Leonard
Ray Meyers
Jack Sowers
Edward Fuhrer
Ken Oakes
Eric Selvey
Tom Frederico

The meeting was called to order by Eric Selvey at 7:38 PM. The following topics were discussed:

I. Pride Coalition Update.

- Eric informed the Board of the Coalition's plan to establish a Grant program in connection with the fundraising Banquet to be held this Spring. A \$500 Grant will be awarded to each of two organizations which demonstrate a specific need. Proposals are to be submitted to the Coalition by March 15, 1995.
- Eric also informed the Board that the Coalition has abandoned the idea of approaching support organizations to sell tickets for the Banquet.
- Discussion followed on the prospect of LW&Co submitting a proposal for one of the \$500 Grants to be awarded. It was agreed that the organization should definitely pursue this matter further. Ray agreed to draft a proposal for Board approval identifying Equipment as our "specific need".

II. Correspondence.

- Eric reported on the receipt of letters from YHESS, SCAAN, and Hospice of Central PA thanking LW&Co for recent contributions from its Patient Relief Fund.
- Paul reported on a recent conversation with Joy Euphema, who expresses her sincere gratitude for contributions received in connection with our semi-annual disbursement and proceeds from performances in the name of Stanley Light.

III. Membership Policy.

- Eric began the discussion of the organization's Membership Policy by asking the question, "What does it mean to be a member of Lily White & Co., Inc.?"
- Ed shared some notes he had taken while reviewing the current Membership Policy in preparation for the meeting. He stated that the current policy seems to be written with only Performers in mind, and that we seem to have gone to a lot of trouble to outline a policy which is never enforced. He also stated that the policy, as written, was actually a job description.
- Ed pointed out that, based on his experience with our recent submission to the IRS requesting 501(c)3. status, that the organization's purpose has to be reworded to put "raising funds" first, with "producing events" being secondary.
- Ken brought up the idea of viewing the organization as two distinct groups: "Supporting Members" and "Company Members". All members of the organization would be considered Supporting Members through the paying of annual dues. Company Members, those involved in the production of events whereby the organization raises funds, would be a subset of the Supporting Members. The activities of the Company Members would support the organization's mission, while the activities of the Board would support the organization.
- Paul stressed the need to always have the "Company Members" represented on the Board of Directors above and beyond the representation provided by the Artistic Director.
- Tom expressed concern over the idea of Supporting Members who are not Company Members having voting rights. Following some discussion on this issue, it was agreed that it was necessary to give all Supporting Members a vote in order to instill in them a sense of ownership.
- With that issue being settled, Eric suggested that the group take some time to outline exactly what Supporting Membership entails.
- After some discussion, it was decided that a Supporting Member is someone who agrees with the mission of LW&Co and supports the organization through the payment of annual membership dues.
- It was also decided that the Privileges of Membership would include the receiving of newsletters and membership mailings, voting rights, and volunteer opportunities.
- Ken then made a motion to replace the current membership with an Organizational Membership to be defined as members who agree with the mission of Lily White & Co., Inc. and who support the organization through the payment of annual membership dues. The motion was seconded by Paul and, following some discussion during which Tom again expressed concern over voting rights, approved by a vote of 6 in favor to 1 against, with no abstentions.

- Following the vote on the previous motion, Ray made a motion to define the Privileges of Organizational Membership as:

- 1) Receipt of all newsletters and membership mailings,
- 2) Voting,
- 3) Volunteer opportunities, and
- 4) Other privileges as defined by the Board of Directors.

The motion was seconded by Jack. During the discussion that followed, concerns over specific privileges (ie. costume rental, use of Company equipment, etc.) were voiced; however, it was agreed that Privilege No. 4 would allow the Board to decide those matters on a case by case basis. The motion was unanimously approved.

- The group agreed that Organizational Membership dues would remain at \$15 per year, with the membership period running from April 1 thru March 31.
- The idea of Business Memberships was then discussed. It was felt that, rather than pursuing this type of membership, it would be more beneficial for the organization to seek business support on an "as needed" basis.
- In keeping with the requirement that the General Membership be given 30 days notice of a planned vote on proposed policy or bylaw changes, it was decided that the package would be presented at the Annual Meeting on January 22, 1995, with the changes to be voted on in late February.
- Ken and Ed agreed to draft changes to the bylaws as required to coordinate with the proposed new membership policy and organizational purpose.
- Ray (Membership Committee) was charged with outlining some potential membership recruitment ideas.
- Eric informed the group that all assignments were to be completed by December 31, 1995 for inclusion in the agenda packets for the January 8, 1995 Board Meeting.

IV. Adjournment.

- The meeting was adjourned at 9:38 PM.

Respectfully submitted,

Edward H. Fuhrer

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Lily White & Company, Inc.

Board of Directors January 8, 1995

Present: Ed Fuhrer, Eric Selvey, Paul Foltz, Jack Sowers, Jan Tamanini, Bob Leonard, Ray Myers, Ken Oakes, Kathy Michaels

The meeting was called to order by Eric Selvey, President, at 5:40 pm.

Bob Leonard presented his letter of resignation as Managing Director and Vice President. He thanked the Board for their support and assured them that he would remain as active as possible. The Board, on a motion by Tamanini/Sowers, accepted his resignation with regret and appreciation for his work.

Ray Myers then asked to read his letter of resignation as a member of the Board. He thanked everyone for their support and work, and promised to be as involved as possible. The Board, on a motion by Tamanini/Michaels, accepted his resignation with regret and appreciation for his work.

The minutes were approved as mailed on a motion by Foltz/Sowers.

REPORTS:

Eric Selvey provided a written President's report. Approved on a motion by Tamanini/Michaels.

Ed Fuhrer provided a written Treasurer's report. Approved on a motion by Tamanini/Foltz.

Bob Leonard, Managing Director gave a verbal report with the following highlights:

1. 1-22-95 is the annual meeting and dinner.
2. 11-20-94 was a memorial show for Stanley Light.
3. 12-4-94 was the Lily White & Co. Christmas Show.

The report was approved on a motion by Foltz/Sowers.

Paul Foltz provided a written report as Artistic Director. Approved on a motion by Tamanini/Fuhrer.

Public Relations Committee: No report at this time.

Ways and Means Committee: No report at this time.

Ed Fuhrer reviewed the proposed amendments to the bylaws, article by article. Following some additional changes, they were approved on a motion by Fuhrer/Oakes. The vote was 6 to 1. They will be presented to the membership at the 1-22-95 meeting.

OLD BUSINESS:

The February meeting of the Board will focus on the IRS tax exempt status process. Rick Miller will be invited to attend the meeting.

The 1994-95 budget was approved on a motion by Tamanini/Foltz.

NEW BUSINESS:

Eric Selvey presented the resume of Doug Warner for a Community At Large seat on the Board. His nomination was approved on a motion by Oakes/Fuhrer.

Eric Selvey presented the issue of sharing the Lily White & Co., Inc. mailing list with the Quilt organization. Chuck Atwell, a member of L.W.&Co., Inc. and a leader in the local Quilt Chapter, has agreed to maintain our mailing list in exchange for being able to use the list for their purposes. The following conditions were outlined:

1. Any arrangement must be reciprocal.
2. The receiving organization may not distribute the names any further.
3. Chuck Atwell is to provide the Board with a quarterly report on the status of the mailing list, or when requested.

On a motion by Tamanini/Fuhrer, this was approved.

Eric asked everyone to think of ways to increase the income to the Community Fund. Currently, 5% of ticket sales go in to this account. Eric will circulate his ideas to the Board.

CORRESPONDENCE:

Eric shared a thank you letter from the Lancaster Aids Project for our donation.

ANNOUNCEMENTS:

1. Harrisburg Community Theatre is doing "Falsettos", with the first night being a special foundation night for SCAAN. Eric encouraged Board members to attend on February 24th.
2. Fred Bollendorf is currently in Harrisburg Hospital.

Submitted by:

Ken Oakes
Secretary Protempore

Lily White & Company, Inc.
Board of Directors
February 12, 1995

Present: Sowers, Michaels, Selvey, Foltz, Clark, Oakes, Warner, Fuhrer, Nagle, Bigelow, Patton

Guests: Jean Horvath

The meeting was called to order at 5:15 pm by Eric Selvey, President. Eric welcomed new board members Doug Warner, Jeff Nagle, Steve Patton, Bryon Bigelow and Michael Clark.

The Ways and Means Committee report was presented in writing and will be deferred to the March meeting.

Eric reminded everyone that the membership meeting, called to approve the amendments to the by-laws, is scheduled for February 23 at 7:00 pm.

Eric presented the first draft of the new membership materials, including a letter, brochure and form. The board offered several suggestions and asked Eric to incorporate them into the second draft of the documents.

Jeff Nagle shared a plan for an azalea sale to benefit ^{for the Play Budget} Lily White & Co., Inc. The plan was approved on a motion by Kathy Michaels, seconded by Bryon Bigelow.

Paul Foltz announced that the February 23 meeting will not be at the Vault, due to remodeling there. He will initiate the phone tree to the new location to the membership.

Everyone was reminded of the "Lily Day" celebration at the Neptune on March 5th from 4:00 pm to 8:00 pm.

Elections:

Steve Patton was nominated for President on a motion by Jack Sowers, seconded by Bryon Bigelow. Ken Oakes was nominated for President on a motion by Michael Clark, seconded by Ed Fuhrer.

Bryon Bigelow was nominated for Vice President on a motion by Ken Oakes, seconded by Eric Selvey.

Michael Clark was nominated for Secretary on a motion by Ken Oakes, seconded by Bryon Bigelow. Jan Tamanini was nominated for Secretary on a motion by Ed Fuhrer, seconded by Bryon Bigelow.

The results of the election were:

Ken Oakes - President
Bryon Bigelow - Vice President
Jan Tamanini - Secretary

Erie Selvey was appointed Managing Director on a motion by Ed Fuhrer, seconded by Jeff Nagle.

With no other business, there was a motion to adjourn.

Paul

Lily White & Company, Inc.
Board of Directors
Minutes -- Meeting of 3/12/95

Members present: Ken Oakes, Eric Selvey, Paul Foltz, Ed Fuhrer, Steve Patton, Jack Sowers, Michael Clarke, Jeff Nagle, Doug Warner, Bryon Bigelow.
Excused: Jan Tamanini

The meeting was called to order at 5:40 p.m. by Ken Oakes, president. Approval of the minutes of the January meeting was deferred until they are ready.

There was a corrections to the minutes of the February 12, 1995 meeting: the azalea sale purpose is to raise funds for the summer theatrical production rather than "to benefit Lily White & Co." A motion was made to approve the minutes as amended; the minutes as corrected were approved.

Budget Report: Ed Fuhrer presented the attached budget report. Selvey moved to accept the report; Sowers seconded. Motion was approved.

Managing Director's Report: Eric Selvey noted that membership packets will be ready for distribution by the end of the week following the meeting.

Public relations materials have been distributed to various organizations and businesses for the April 2nd and 9th shows and for the all-you-can eat pot pie dinner March 19th from 5-9 p.m. The pot pie dinner is to raise production costs for the touring show.

"Our House" is having an open house on Sunday, March 19th from 1-5 p.m.

Chuck Atwell has been given the mailing list.

A question was raised about April show block tickets for SCAAN or Our House; Eric said there is some confusion as to what form the benefit show will take. According to Paul, SCAAN is to contact Lily by March 29th in order to reserve a confirmed number of seats for the show. A suggestion was made that a letter of agreement be drafted ensuring that the group is committing to purchase x number of tickets per specific show. Ken Oakes made a motion to require any group wanting a benefit to purchase a specific number of tickets up front, with no refunds. Bryon Bigelow seconded; there was lengthy discussion, after which the motion was approved.

Artistic Director's Report: Paul said everything is progressing nicely for the April show.

Auditions will be held in late April or early May for the summer production, which will be held at Open Stage provided the cost is acceptable. Open Stage has not yet given Paul a figure on the use of the facility.

Ways and Means Committee Report: Jeff Nagle presented an update on the azalea sale. He said there was a misunderstanding with the greenhouse supplying the plants with regard to when the final orders had to be placed. So far 160 plants have been sold -- 60 more than the goal amount. Jeff asked that he be given approval to order 50 plants beyond what has already been sold. Paul Foltz moved for the approval, and

Bryon Bigelow seconded the motion. There was lengthy discussion about the way the sale had progressed so far in relation to how some board members had envisioned it. Paul Foltz moved to table the motion to approve the additional order, and Eric Selvey seconded the motion. The motion to table the azalea purchase motion was approved. After further discussion as to whether the sale should proceed or be scrapped, Eric Selvey moved to proceed with the azalea sale, and Paul Foltz seconded that motion. The motion to proceed with the sale was approved. At that time the tabled motion was brought to a vote, and the motion to approve an additional order for 50 azaleas was carried.

Old Business: Eric reported that the Neptune held a "Lily Day" on Sunday March 5th, with raffles and other fund-raising; the event raised a total of \$1,150.00 for Lily's operations budget.

New Business: Eric proposed that the money from the Neptune's Lily Day be used to purchase a sound board and amplifier for the organization, as he has been using his own equipment for shows to date. Paul Foltz said there is also a need for lighting equipment. Ed Fuhrer suggested that there be a division of the money within the current operational line items. Ed moved that \$900 be placed into the equipment fund and \$250 into the general fund. Bryon Bigelow seconded the motion, and the motion was approved. Eric Selvey then moved that \$700 of the equipment fund be used to purchase new sound equipment, and Doug Warner seconded the motion. The motion was approved.

Ed Fuhrer was directed according to the by-laws to look to the patient relief fund to make recommendations on where the remaining money should be spent for this year. Eric Selvey and Jack Sowers will assist Ed in this effort.

Jack Sowers gave an update on the pot pie dinner: cost is \$5.95 for all-you-can-eat, and the dinner will be held Sunday March 19th from 5 to 9 p.m. Several board members are volunteering their time in preparation and as waiters.

Eric said he would be distributing a memo with show information to board members in order that they begin soliciting ticket sales.

It was noted that a check for the azalea order would be need by April 13th.

A reminder was given about the open house at Our House, 1715 Green Street, Harrisburg, on Sunday March 19th.

The next board meeting is scheduled for April 23rd at 5 p.m.; the following meeting will be June 11th.

There was a motion to adjourn.

Respectfully submitted,


Jan Matthew Tamanini, Secretary

** these minutes were recorded from notes taken by a board member present at the meeting along with an audiotape recording of the meeting.*

Lily White & Company, Inc.
Board of Directors
Minutes -- Meeting of 4/23/95

Members present: Eric Selvey, Paul Foltz, Jack Sowers, Michael Clarke, Doug Warner, Jan Tamanini, Jeff Nagle. Excused: Ken Oakes, Bryon Bigelow, Ed Fuhrer.

The meeting was called to order at 5:16 p.m. by Jan Tamanini, Secretary, as acting chair in the absence of the president, vice president, and treasurer. Approvals of the minutes of the January meeting and the March 12, 1995, meeting were moved by Eric Selvey, seconded by Michael Clarke. The minutes of the meetings were approved.

Officers' Reports:

Written reports were provided by President Ken Oakes and Artistic Director Paul Foltz. Copies are attached to these minutes. Paul also reported that there is to be a road-show type event with a picnic on Sunday, June 25th for Joy Ufema at Ranchland.

Managing Director: Eric Selvey also provided a written report (attached). In addition, there was a discussion of the accounting method to be used to report funds raised. Paul reiterated that all tips were to go to the patient relief fund. Eric noted that \$85 from ticket sales would be put into the community fund. Eric also provided copies of an excerpt from an article in the Baltimore Gay Paper profiling the work of Lily White & Co.

There was no official treasurer's report beyond what Eric presented in his report.

Committee reports:

Membership committee. Eric noted that approximately 600 membership packets were mailed on March 31st; thus far 14 positive responses have been received, for a total new membership contribution of \$325, including several donations above the minimum amount. One of the new members has expressed interest in performing. Additional membership brochures will be distributed in the bars next week.

Ways and Means: Jack and Eric reported jointly on the committee's activities. They proposed cancelling the planned sub sale and substituting a dinner. There is to be a bar cabaret at the Strawberry in May and a bar night at the Neptune in June. Jack announced that his neighborhood is having a street sale on Saturday May 13th, and he would accept donations prior to the sale date. He will earmark all proceeds of his sales to the company. Paul suggested that the committee substitute the street sale for the sub sale rather than trying to organize another dinner. The committee will consider this.

Jack also mentioned the "Lily's Cantina" to be set up at Reservoir Park for the Pride Festival in July. We will sell a combination plate with tacos, nachos, and Mexican salad. Virgin margaritas and iced tea will also be available. Paul mentioned that Ray Myers is "madly crocheting" Christmas ornaments which he will donate for sale at the festival booth.

Public Relations: Eric asked for volunteers to serve on a public relations committee; Jack, Doug and Jan volunteered to serve on the committee.

Old Business: Azalea Sale -- Jeff reported that 213 plants were ordered and paid for, 200 plants were delivered, as the florist shorted the company through an error of some sort. Most azaleas were pre-ordered, but a few leftovers were sold at half-price. Some people who ordered plants may not have received them; refunds will be given if required. There was some discussion about the communications problem which led to many people being given incorrect information about the sale. It was suggested that if the sale is repeated in the future, the committee should prepare a written instruction form including information about price, delivery, and pickup location(s). Jeff estimated that we made about \$1,000 on the event; better information will be available at the next meeting.

Community/patient funds: Eric reported that about \$1,200 to \$1,300 in these funds is proposed to be distributed among SCAAN, YHESS, Hospice of Central Pennsylvania, and Mark Ward Ministries (which provides meals and food distribution to HIV-positive individuals and their families). The reason nothing would be given to York House this distribution is because York House received over \$2,000 from Lily this year for the shows performed in memory of Stanley. Doug reported that there is a new group in York known as "OPEN" (Ordinary People, Extraordinary Needs) which provides buddies and housing to AIDS patients. Jeff asked about contributions to "Our House"; Eric noted that that organization received \$518 from the "Poodles" show, with more possibly to come from the summer play. Eric said that the funding distribution among the recipients is split fairly evenly, except that the Mark Ward Group is getting a bit less (somewhere between \$100 and \$200). Jeff asked about the Lancaster AIDS hospice; Paul said that group is still in its organizational phase. Paul moved that the proposed distribution be approved; Jack seconded. The motion was approved.

Carriage House show ("Poodles" etc.): Paul covered this topic in his written report. Total attendance was 122. Paul said the organizational ticket sales "bombed" -- i.e. none of the groups followed through with their advance sales. Eric said the timing was an important factor, as letters went out only a month in advance.

Jan volunteered to draft a letter to be used when Lily does advanced sales with outside groups in order that Lily is not shorted. Jan also suggested that Lily send a letter to various service groups (SCAAN, the hospices, etc.) at the beginning of each year listing Lily's show dates in order that groups can plan their activities well in advance of the events. Michael and Jack suggested that Ways and Means invite the groups to a Lily reception (donated refreshments would be provided) in order to explain what our group has to offer.

Pot pie dinner: Jack reported this event was a great success, with a large turnout and \$550 being raised. There was no cost involved, thanks to several generous donors. Jack will provide Eric with a list of donors in order that thank you cards may be sent. The proceeds were used for "Poodles" production costs.

New Business: Summer play: Paul reported that the summer play, *A Quiet End*, is scheduled to run Thursday through Sunday for eight performances over two weekends, opening July 13th and running through the 23rd. Open Stage has asked for \$2,000 for rental of their space for the production, and this is the least expensive alternative. Paul and Eric are working with Michael O'Malley of the Doshi Gallery toward an opening exhibit. Paul distributed a proposed production budget of \$10,000, which is proposed to be covered by pre-event fund raising, leaving all proceeds for donation to patient relief. Doug moved to approve the budget; Michael seconded, and the motion was approved, with Paul abstaining from the vote. Paul moved that all proceeds from the play be donated to Our House. Jack seconded, and the motion was approved.

Costume inventory: Michael noted that the costume inventory is a bit heavy on the 70s polyester, floral shirts, and platform shoes, which are now big with the younger crowd. He suggested that the costumes be evaluated for those which are unneeded and that these "outcasts" be sold at Jack's street sale. He also said that any unneeded costumes not sold at the street sale could be given on consignment to Barbara Day. Michael moved that this plan be approved; Jeff seconded, and the motion was approved.

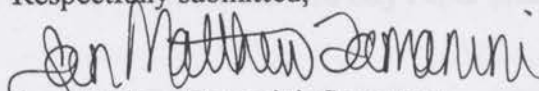
Lily, Queen of the Susquehanna(?!): Jack noted that he and Frank Idacola recently watched *Priscilla, Queen of the Desert*, and Frank was so taken with the bus in the film that he wants to find a bus to be painted pink and donated to Lily. Several concerns, including the availability of a qualified driver, parking problems, and insurance costs were raised. The issue was referred to the Ways and Means committee for further investigation.

Eric reminded the members of the Italian Lake AIDS vigil to be held May 21st at 7:30 p.m.


The next board meeting is scheduled for June 11th at 5 p.m., which will be a work session; the next regular meeting will be held July 9th.

There was a motion to adjourn by Eric, seconded by Paul. The motion was approved at 6:35 p.m.

Respectfully submitted,


Jan Matthew Tamanini, Secretary

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Lily White & Company, Inc.
Board of Directors
Minutes -- Meeting of 6/11/95

may?

Members present: Eric Selvey, Ken Oakes, Bryon Bigelow, Ed Fuhrer, Jack Sowers, Michael Clarke, Jeff Nagle, Jan Tamanini. Excused: Paul Foltz ?

The meeting was called to order at 5:15 p.m. by president Ken Oakes. Approval of the minutes of the April 23 1995, meeting were deferred until the July meeting as they are incomplete.

Officers' Reports:

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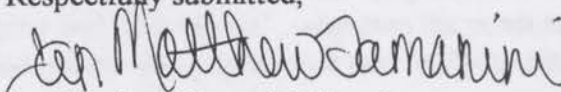
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Jan Matthew Tamanini, Secretary

Lily White & Company, Inc.
Board of Directors
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The meeting was called to order at 5:15 p.m. by president Ken Oakes. Approval of the minutes of the April 23 1995, meeting were deferred until the July meeting as they are incomplete.

Work session:

A Quiet End proceeds: Eric S. noted that the "Our House" hospice has been put off indefinitely due to lack of sufficient funds for purchase of a property. The location which had been selected is no longer available due to the expiration of the purchase option. Because of this, the dedication of the play proceeds to "Our House" may no longer be the best use of the funds, and Eric asked for board direction. After some discussion, Jan T. moved to dedicate the proceeds to "AIDS hospice care in Central Pennsylvania" using York House as the vehicle to distribute donations, splitting the proceeds 50 percent to York House and 25 percent each to the new Lebanon AIDS hospice and "Our House", subject to the consent of Joy Ufema at York House. Michael C. seconded the motion, which was carried with one "no" vote (from Eric). Eric then said he would contact Joy about the proposal.

Budget: Ed F. reported that there are a number of advertising payments due to the company which have not been paid. He also noted that there is no set time period for disbursing funds from events nor for accepting receipts for reimbursement following a production. He noted that there were some individuals who have not yet submitted receipts from the April "Poodles" show. After discussion, Eric moved that all funds be disbursed within two months following the event from which they were generated. Ed seconded, and the motion was approved. Jan T. then moved that the Company not accept any receipts from Company members later than one month after an event. Eric seconded, and the motion was approved.

Azalea sale: Jeff N. noted that he needs a statement of the funds from the azalea sale which were taken from his home in the robbery for insurance purposes.

Publicity: Eric reported that the Company publicity package is well into distribution for *A Quiet End*, and that table cards have been or will be given to the area bars and restaurants, as well as postcard-type notices for patrons. Eric requested that each board member sell ten tickets to the play. Opening is July 13th with a reception to follow at a price of \$25 for the evening; tickets for the show only are priced at \$12.50. Bryon B. is box office manager. All seats are reserved.

Jan offered to draft an advertising contract for the Company to use in connection with its ad sales in order that there be a legally enforceable document to use against any delinquent payments.

Pride festival: Eric noted that the Company is preparing its booth for the Pride Festival to be held in Reservoir Park. The Company booth will be located on the porch of the mansion, and tacos, taco salad, and nachos will be sold, along with Ray Myers' crocheted Christmas ornaments.

IRS application: Ed noted that the 501(c)(3) application is still unresolved and asked the board for

direction. He noted that the Company may have to pay the application fee again as the time provided by the IRS for resolving problems has elapsed. Eric moved that the Company reapply for the tax-deductible status and request a waiver of the application fee. Bryon seconded, and the motion was approved, with Ed abstaining.

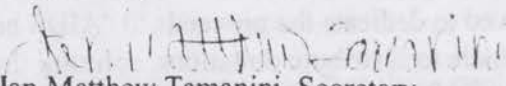
Membership: Eric reported that there are currently 42 members of the organization: 19 in the performing company, and the rest outside. Ken suggested that membership information be included in all show programs and at the Pride Festival. He also suggested that Board recruitment start immediately to prepare for the January meeting.

Eric reminded everyone that there would be envelope stuffing on Sunday evening.

The next board meeting is scheduled for July 9th at 5:00 p.m.

There was a motion to adjourn by Jan, seconded by Bryon. The motion was approved.

Respectfully submitted,


Jan Matthew Tamanini, Secretary

Lily White & Company, Inc.
Board of Directors
Minutes -- Meeting of 8/13/95

Members present: Eric Selvey, Ken Oakes, Paul Foltz, Michael Clarke, Jeff Nagle, Doug Warner, Jan Tamanini.

The meeting was called to order at 5:25 p.m. by president Ken Oakes. Approval of the minutes of the April 24 and June 11 meetings were deferred until the next board meeting.

Work session:

Paul provided to the members a calendar survey report, along with his Artistic Director's report. He summarized the survey results and stated that because of these results, he would recommend a new approach by the company to its business in the coming year. He stated that the company would not perform Broadway Angel this year. The performing company will now be selected based upon auditions coupled with individual commitment to rehearsals. There will be no more "equal time" for performers or guaranteed numbers.

Michael C. stated that the company needed more diversity and that there could be other events besides the main company productions, such as a special event cabaret giving some performers the opportunity to do solos which would not work in regular productions. Jan T. suggested a "non-Karaoke Karaoke night" where there would be a drag (or non-drag) lip synch contest at a bar night.

Ken asked what Paul's function would be with regard to the company under the new system; Paul and Eric responded that Paul would handle rehearsals and production of the shows, while Eric would handle the bar night functions, with Paul in attendance.

Eric noted that he would prefer no performances at special events

Ken asked if this means there would be no plays; Paul said yes, at least for a while. Paul noted that the plays were great artistic successes but fund raising flops. He also said the drags need to learn from the actors: if they do their homework, they will perform well.

Ken said there is a lack of coordination of activities in the gay community. Eric added that the switchboard should serve as a clearinghouse for events -- the monthly "Outlook" newsletter lists events and meetings. Eric and Chuck Atwell are also producing a bimonthly magazine which could be used to promote events. He said it is important for groups to try not to undercut each other and said it would be helpful to have a meeting of Lily and all area pageant officials to prevent conflicts among the groups.

Ken and Paul reminded everyone that the purpose of Lily is fund-raising, and that seems to get lost in the shuffle of the performers vying for exposure. Pulling back a bit could solve the problem of overexposure and apathy to Lily's activities. It would allow Lily to become something special again; if not, Paul said the organization would die. He noted that there were only 18 responses to the membership survey and was disappointed not only in that there were so few responses but that there were board members who didn't care enough to take the short time needed to respond. Perhaps the organization should count on only those 18 people, since the others don't seem to care enough.

Jeff said that anyone who wants to be in a show should be obligated to help with fund-raising at other times. Michael said that in the past one had to be "special" to get into a Lily show and that there were auditions, commitment forms, and other requirements. What happened? He used to hear other people say about Lily, "They're running a tight ship." What happened?

Paul said the key is insisting that the members be universally involved in the group.

After the lengthy discussion, Ken asked that the calendar be approved. Michael moved its approval; Eric seconded; and the motion was carried with one abstention (by Paul). The performing company of Lily will now hold two performing events per year (Christmas cabaret and hotel show), plus the March sponsored event. Any other events or programs will be the responsibility of the Ways and Means Committee.

Other business: Eric announced there will be a Ways and Means Committee meeting to be held at PCCD Wednesday, August 30th at 6 p.m. to work on a three-month schedule to solidify and encourage committee growth within the organization. He is also asking Ways and Means to approve its own two-year calendar and to brainstorm for the future. Ken challenged each person attending to bring along one other person interested in Lily.

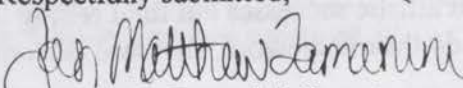
Ken suggested changing the board meetings to week nights instead of Sundays and that there should be committee meetings for the first hour to be followed by a meeting of the full board.

There was a request from outside of the board membership (Jean) to contribute funds for the funeral of an acquaintance currently in York House (Ed Schindler). Ken asked her to check into costs with Joy Ufema and let Ken know a final figure; he would then see what was in the patient relief fund and poll the board as to whether it should be paid.

The next board meeting is scheduled for Tuesday September 25th at 6 p.m. at the Paper Moon.

There was a motion to adjourn by Jeff, seconded by Doug. The motion was approved at 7:05 p.m.

Respectfully submitted,


Jan Matthew Tamanini, Secretary

Lily White & Company, Inc.
Board of Directors
Minutes -- Meeting of 10/29/95

Members present: Eric Selvey, Ken Oakes, Paul Foltz, Jack Sowers, Jeff Nagle, Doug Warner, Ed Fuhrer, Jan Tamanini.

The meeting was called to order at 5:15 p.m. by president Ken Oakes. Jeff moved to approve the minutes of the June 11 and August 13 board meetings; Paul seconded the motion. Paul noted a correction in the August 13 meeting minutes in that there was no specific board approval of a March cabaret. The correction was made, and the minutes were approved as amended.

Treasurer's report: Treasurer Ed Fuhrer explained a proposal to change the company's fiscal year to a calendar year basis, and to extend the current fiscal year through December 31, 1995, in order to accommodate the change. The proposal was then made by Ed as a motion, which was seconded by Eric Selvey. The motion was unanimously approved. Ed distributed copies of his report for the company's operating budget activity and status from September 1 through October 31, 1995. He said he plans to write checks to York House Hospice, Our House, and SCAAN totaling \$975 this week from the Patient Relief Fund, and that uncommitted funds are now \$303 in Patient Relief and \$305.18 in the Community Fund.

Paul said it is also necessary to make a decision on the distribution of funds from the Christmas show tonight in new business. Jeff proposed to split the Christmas proceeds and remaining Patient Relief money $\frac{1}{4}$ to SCAAN, $\frac{1}{4}$ to Hospice of Central Pennsylvania, and $\frac{1}{2}$ to York House. Paul noted that SCAAN is in dire straits financially at this time and suggested that the remaining patient relief monies be given to SCAAN, with the Christmas show proceeds going to the hospices. Paul moved to approve payment of the current \$303 Patient Relief Fund balance to SCAAN. Eric seconded the motion, and the motion was approved.

Ed suggested donating the Community Fund monies to the Metropolitan Community Church of the Spirit (MCC) for its building fund, as well as the 3% ticket sales balance from the Christmas show. He said the church is working hard on its building campaign. Eric moved to distribute the funds as Ed suggested to MCC; Ed seconded the motion, and the motion was approved.

Ed distributed a two-part proposed budget (operational and performance) for the 1995-96 fiscal year. He noted that it should be revised to reflect a Fiscal Year 1996 due to the change made this evening. The revision was made. Paul requested that Ed add \$50 under lights for the Christmas show in the Performance budget, bringing the total for the Christmas show to \$550. That change was made. Ed noted that the line items are for guidance only and may change, as long as the total is not exceeded. Jan moved to approve the budget as revised, and Paul seconded the motion. There was discussion as to the necessity of approving the increase to the Christmas show budget. Jan moved to table her motion on the total budget; Eric seconded, and the motion was tabled. Ed then moved to increase the Christmas show budget to \$550, Eric seconded, and the motion on the Christmas budget was approved. The previous motion was then brought off the table, and the motion to approved the proposed 1996 budget as revised was approved.

Ed brought up the question of the attempt for 501(c)(3) status from the IRS. Jan said she would

check with a business attorney with regard to the best way to accomplish the exemption and to see if it is worthwhile to pursue. Ed mentioned that the company may want to consider becoming a subsidiary of another eligible business entity.

Jack moved to approve the Treasurer's report as presented by Ed. Jeff seconded the motion, and the motion was approved.

Ed asked to be excused from the meeting at 6:05 p.m. and he was excused by the president.

Managing Director's Report: Eric submitted a written report. He noted in addition that there would be no mailing this year about Halloween costume rentals and apologized for the omission.

With regard to the proposed dance marathon in March, Eric expressed concern about finding the necessary "people power" to pull this off. He suggested moving the event to 1997 and scheduling another less labor-intensive event for 1996. He suggested holding the marathon in connection with the 1997 Memorial Day Weekend Harrisburg Arts Festival.

Eric will be having a meeting on January 16th 1996 with a number of organizations (SCAAN and Our House among others) to brainstorm for the 1997 activities. The meeting will be held at 6:30 at Stallions; anyone is welcome to attend.

Eric also called a joint Public Relations/Ways and Means Committees meeting for Tuesday January 23 1996 at 6:30 p.m., with the location to be announced (probably Stallions).

Eric asked that all Christmas Show ads be given to Paul by Tuesday the 31st; the program will be sent out for work Friday. He also reminded everyone of the turkey dinner at the Paper Moon Sunday November 5 from 6 to 9 p.m.

Jack moved to accept the Managing Director's report. Doug seconded the motion, which was approved.

Artistic Director's Report: Paul submitted a written report. He also asked that the group support the new B'tles lesbian bar. Paul said he will have a brainstorming session at the Vault on November 15th at 7:15 p.m. Jack moved to accept the Artistic Director's report. Eric seconded, and the motion was approved.

Addendum to Managing Director's Report: Eric noted that two more Lily members have been lost to AIDS: Ron Phelps and Ed Steigerwald.

Ways and Means Committee Report: Jack Sowers reported that a ceremony will be held Saturday November 11th at 2 p.m. to dedicate the memorial park benches and newly planted tree in honor of Taj and Eddie. Memorial plaques will be put on the backs of the benches. The area is in Riverfront Park between the Harvey Taylor Bridge and the barrel sculpture. A flyer is being distributed which says, "Bring food and memories to share." The city waived all permit fees and Mayor Reed sent a letter thanking the company for helping to beautify the park.

Jeff Nagle reported on the turkey dinner to be held 5 to 9 at the Paper Moon at a cost of \$5.95 per dinner. The bars are selling tickets and printed cards about the dinner are visible at the bars. Jack noted that all supplies and food for the dinner are being donated to the company.

Jeff proposed a Lily Christmas wreath sale which he will coordinate. The wreaths will cost to organization \$7 each and will be sold for \$12.95. They will be made of balsam fir, one sided, 19" in diameter, with a red bow. Eric suggested that there be a central pickup point for the wreaths on a specified day. Friday November 24th would be the order deadline. Paul moved to approve the wreath sale, seconded by Jack, and the motion was approved.

Jeff also proposed selling the area Entertainment '96 Book. He said if the group sells 50 or more books at \$25 each, Lily will get \$5 per book sold. Eric said this would be added to the member mailing next month. Jan moved to approve the book sales, Doug seconded, and the motion carried by a unanimous vote.

Public Relations Committee: Eric reported that he and Darryl Morris are producing the Christmas show this year.

Other business: Jeff needs to have a waiver drafted in order to perform in the bars. Jan said she could do this.

Ken asked Jack to chair the dinner for the Annual Meeting in January; Jack accepted. Eric suggested the meeting be held either the 14th or 21st at the Paper Moon. He will check on the availability. Ken said he would serve as nominating chairman and will recruit volunteers to serve on the committee.

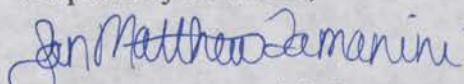
Ken noted that the board must appoint a Managing Director for 1996. Eric said he would continue for that year but would like the board to appoint a co-director for the months July through December in order that there be an orderly transition for the next year. Jan moved to appoint Eric Selvey as Managing Director for 1996, with a co-director to be appointed to assist in the second half of the year. Jeff seconded, and the motion was unanimously approved.

Paul moved that the Christmas show tip proceeds be split equally among SCAAN, the Lancaster AIDS Project, and YHESS (York Health Extended Social Services). Eric seconded the motion, which was approved.

The next board meeting is scheduled for Sunday December 10th at 5 p.m. at PCCD.

There was a motion to adjourn by Jeff, seconded by Jack. The motion was approved at 6:50 p.m.

Respectfully submitted,


Jan Matthew Tamanini, Secretary