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Title: Lily White & Company Board of Directors Meeting Minutes

Date: 1996

Location: LGBT-043 Lily White & Company Collection

Contact:

LGBT History Project
Archives & Special Collections
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LILY WHITE & CO., INC.
MINUTES FROM BOARD MEETING 3-10-96

IN ATTENDANCE: PAUL FOLTZ, KEN OAKES, JOEL STAUFFER, ERIC SELVEY,
DENNIS HOLLINGER, PENNY WOOLSEY, PAT MANATT,
STEVE PATTON, JACK SOWERS, MICHAEL CLARK AND
LINDSAY MILLS.

MEETING WAS CALLED TO ORDER AT 5:17PM

PREVIOUS MEETING NOTES WERE DEFERRED.

HARRISBURG HOSPICE NEEDS VOLUNTEERS FROM THE COMMUNITY REFERRED THIS TO
WAYS AND MEANS COMMITTEE. MTG. TO BE MONDAY, MARCH 18TH NAME TO CONTACT
DENNIS PARRIS

PAUL GAVE AN UPDATE ON THE SUMMER SHOW. FIRST CUT WAS MADE.
17 PERFORMERS (5 NEW) REHERSALS GOING GOOD. NEED LOCATIONS, USING ELEVATIONS.

TREASURER'S REPORT WAS GIVEN BY DENNIS. BUDGET REPORT WAS GIVEN TO ALL
BOARD MEMBERS. SUGGESTION WAS MADE TO HAVE THE REPORT BROKEN DOWN TO TWO
CATEGORIES..RESTRICTED AND NON RESTRICTED.

PUBLIC REALATIONS COMMITTEE - NO MEETING WAS HELD PRIOR TO THE BOARD MEETING.
THE MEETING IS TO BE HELD MARCH 18TH AT THE PAPER MOON RESTAURANT

WAYS & MEANS COMMITTEE - LINDSAY - GAVE AN UP DATE ON THE SALE OF AZALEAS.

FINANCE COMMITTEE - DENNIS - HAD NOTHING MORE TO ADD. HE COVERED THE
INFORMATION HE HAD WHEN HE GAVE THE TREASURERS REPORT.

MEMBERSHIP COMMITTEE - WE NEED A CHAIR FOR THIS COMMITTEE

ERIC MET WITH THE HARRISBURG FOUNDATION WHERE THE HOSPICE IS BEING FUNDED
THROUGH. ALL MONEY WILL BE MATCHED DOLLAR FOR DOLLAR - WHICH IS HANDED IN
BY JUNE 30TH. AFTER THAT..ALL MONEY WILL BE 50 CENTS TO A DOLLAR

MAIN MAILING IS TO GO OUT BY MAY 15TH TO PUSH THE TICKETS FOR THE SHOW

WE CURRENTLY HAVE RAISED 1,000 TOWARDS THE SHOW. (530 JACKIE DAY) (507.50
POT PIE DINNER)

THE LOOSE CHANGE THAT IS IN THE LIPSTICK FUND IS TO BE WRAPPED. PAT MANATT
VOLUNTEERED TO DO SO.

JOEL GAVE UPDATE ON THE SALE OF BUS TRIP TICKETS TO NEW YORK.

OPEN DISCUSSION WAS HELD ABOUT 501(C) STATUS. ERIC AND PAUL ARE GOING TO
CONTACT THE PERSON WHO WAS TO FILE THE RETURNS. UPDATED INFORMATION IS TO
BE GIVEN AT THE NEXT BOARD MEETING

ERIC SPOKE ABOUT THE BROCHURE..NEEDS TO CHECK BACK WITH SCHOOL TO SEE HOW
ITS COMING

PR COMMITTEE IS TO MAKE T-TENTS AND A NOTICE FOR THE BAR NIGHT AT THE NEPTUNE
ON MARCH 30 (9PM-12PM) PAT MANATT AND PENNY WOOLSEY WILL BE TENDING BAR
AND MICHAEL C. AND DARYL WILL BE ASSISTING AS BAR BACKS.

MAY 18TH IS THE DATE SET FOR THE STRAWBERRY CABERAT

NO DATE HAS BEEN SET FOR A MONDAY NIGHT AT THE STALLIONS

BAR NIGHT AT ALLEGRO IN BALTIMORE IS STILL UP IN THE AIR

MONEY FROM FAVORITE BARTENDER IS TO GO TO HOSPIC

FUTURE FLYER, T-TENTS, ANNOUNCEMENTS FOR UPCOMING EVENTS ARE TO BE HANDLED BY THE PR COMMITTEE

OLD BUSINESS. PAUL MADE A MOTION THAT THE MONEY FROM THE HARRISBURG SUMMER SHOW IS TO HAVE 2 BENEFICIARIES. AND MONEY BE DIVIDED 75 PERCENT TO HARRISBURG HOSPIC AND 25 PERCENT TO SCANN. MOTION WAS PUT ON THE FLOOR. 1ST BY PAUL ND 2ND BY ERIC, APPROVED.

WE NEED TO SELL OVER 400 TICKETS FOR THE SUMMER SHOW IN HARRISBURG. IN ORDER TO MEET OUR GOAL.

NEW BUSINESS

MICHAEL C. SHOWED US A PRINT DONE BY A LOCAL ARTIST. SUGGESTED THAT WE AUCTION THE PRINT AS A FUND RAISER. IS GOING TO CONTACT ARTIST ABOUT SIGNATURE AND FRAME.

NEW LETTER HEAD IS TO BE MADE

PENNY REQUESTED AN UPDATAED LIST OF ALL MEMBERS, TO INCLUDE CAST AND ASSOCIATE MEMBERS.

KEN READ JAN TAMANINI'S RESIGNATION. DISCUSSION WAS HELD WAS TO BE PUT ON HOLD. ERIC ACCEPTED AND STEVE 2ND. RESIGNATION ACCEPTED BUT IT WAS PUT ON HOLD AS FAR AS FILLING HER CHAIR ON THE BOARD

STEVE VOLUNTEERED TO MAKE UP T-SHIRTS FOR LILY WHITE BAR NIGHT. BOARD MEMBERS WILL RECEIVE T-SHIRTS AND MEMBERS WHO ARE BARTENDING. ORDERS WILL BE TAKEN THE NIGHT OF BAR NIGHT AND SOLD FOR 15.00. 1ST BY ERIC AND 2ND BY PAT

MEMBERSHIP CAMPAIGN WAS POST-PONED. WE NEED A CHAIR PERSON

PAUL WAS APPOINTED ARTISTIC DIRECTOR. MOTIONED AND 2ND BY MICHAEL C.

PRIDE FESTIVAL NEEDS AN ACTIVE MEMBER ON THE STEERING COMMITTEE TO ASSIST IN ORGANIZING. MEETING WED. MARCH 20TH @ 7PM PCCD OFFICE, EXECUTIVE HOUSE

STORAGE--LILY WHITE NEEDS A PLACE TO STORE EVERYTHING. FROM COSTUMES TO SETS INCLUDING PROPS. A WORK GROUP WAS SET UP WITH PAT AS THE CHAIR PERSON. ALSO ON THE COMMITTEE IS PAUL, JACK AND JOEL.

ANNOUNCEMENTS

ERIC ANNOUNCED THAT A MANGING DIRECTOR WILL BE NEEDED COME SEPTEMBER. HE WILL CO-MANAGE AT THAT TIME.

A MOTION WAS MADE TO ADJORN. 1ST MICHAEL C. 2ND LINDSAY, APPROVED.

LILY WHITE & CO., INC.
MINUTES FROM BOARD MEETING 4-14-96

IN ATTENDANCE: JOEL STAUFFER, ERIC SELVEY, PENNY WOOLSEY,
PAT MANATT, DENNIS HOLLINGER, JACK SOWERS,
LINDSAY MILLS, JEFFREY NAGLE, BRYON BIGELOW,
STEVE PATTON AND JEAN HORVATH.

MEETING WAS CALLED TO ORDER AT 5:20 PM

ERIC STATED THAT WE MUST ALL ARRIVE ON TIME FOR MEETINGS BECAUSE WE HAVE A LOT TO COVER. ALSO, THAT ALL COMMITTEES WRITE UP A REPORT AND GIVE IT TO THE SECRETARY, PENNY, TWO WEEKS PRIOR TO THE NEXT MEETING SO ALL REPORTS CAN BE MAILED TO BOARD MEMBERS IN ADVANCE. THIS WILL GIVE EVERYONE A CHANCE TO READ OVER REPORTS, MAKE NOTES, AND SAVE TIME AT THE BEGINNING OF ALL MEETINGS READING REPORTS.

EVERYONE TOOK TIME TO READ OVER LAST MONTHS MINUTES AND THE ARTISTIC DIRECTORS REPORT.

JOEL MOTIONED TO ACCEPT LAST MONTHS MEETING MINUTES AND WAS SECOND BY BRYON. TWO CHANGES WERE MADE. THE AMOUNT OF MONEY FOR THE POT PIE DINNER WAS \$519.50 AND JACKIE SHOW WAS \$525.00. ALL APPROVED CHANGES AND MINUTES WERE ACCEPTED.

IN LIEU OF PAUL, ARTISTIC DIRECTOR NOT BEING AT MEETING, ERIC WENT OVER THE REPORT. SPOKE ABOUT THE SHOW IN YORK ON JUNE 23RD. MORE DEFINITE INFORMATION WILL BE AVAILABLE NEXT MEETING. QUESTIONS WERE TO BE HELD AND ASKED PAUL NEXT MEETING.

ALSO, ON THE ARTISTIC REPORT, IT WAS GONE OVER ABOUT THE "ADOPT A ROOM". EVERYONE AGREED IT WAS A GOOD IDEA.

BRYON FOUND OUT THAT BJ'S WILL DONATE THINGS ON A GOING BASIS IF GIVEN AT LEAST AN 8 WEEK NOTICE FOR NON-PROFIT ORGANIZATIONS. ERIC SUGGESTED THAT BRYON GIVE PAUL THIS INFORMATION.

JOEL SPOKE ABOUT THE STORAGE COMMITTEE. SAID THAT WE DO NEED A VERY LARGE AREA. WE STILL HAVEN'T FOUND AN AREA. THE COMMITTEE STILL NEEDS TO MEET. SUGGESTIONS WERE DISCUSSED. PAT STATED THAT JOEL, PAUL, JACK AND HERSELF NEED TO GET TOGETHER WITH SOME IDEAS AND THAN GET BACK TO THE BOARD.

ERIC TOUCHED ON THE FACT THAT THE STALLIONS IS WILLING TO TURN OVER MONDAY NIGHTS TO THE LILY WHITE & CO. AS A FUND RAISING NIGHT. PAUL WANTS FEED BACK ON THIS IDEA. SO THINK ABOUT IT AND GIVE PAUL IDEAS.

ERIC MENTIONED THAT NEW LETTERHEAD HAS BEEN DISTRIBUTED TO THE SECRETARY AND ALSO PEOPLE WORKING ON THE FAVORITE BARTENDER.

ERIC GAVE A REPORT ON THE SUMMER SHOW. SAID IT'S GOING WELL. THE FINANCIAL AGENT IS "GREATER HARRISBURG FOUNDATION" (ALL CHECKS ARE TO BE MADE OUT TO THEM) JACK IS COLLECTING MONEY FOR THE \$250.00 AND \$500.00 TABLES ONLY. TICKETS WILL BE AVAILABLE MAY 15TH. PER DARYL, JAN HAS AGREED TO HELP WITH THE BOX OFFICE TICKET SALES. PAT AND PENNY SAID THEY WOULD HELP ALSO. THERE'S A POTENTIAL TO MAKE OVER \$20,000 (THIS INCLUDES GRANT MONEY). ALL MONEY MUST BE IN BY THE 30TH TO THE GREATER HARRISBURG FOUNDATION. TICKETS ARE BEING SOLD ON A FIRST COME FIRST SERVE AND WE WILL NOT HOLD TICKETS AS WE DID IN THE PAST. WHEN TICKETS ARE PAID FOR THEY WILL BE HANDED OUT. THIS IS FOR THE HARRISBURG SHOW ONLY. (ALSO, EVERYONE WAS TOLD TO MARK THEIR CALENDARS TENTATIVELY FOR JUNE 23, WITH MORE INFORMATION TO COME)

ERIC SAID HE NEEDS TO CONTACT THE HARRISBURG HOTEL FOR MORE INFORMATION CONCERNING THE SUMMER SHOW. (ROOM FOR PERFORMERS, DISCOUNT DINNER TICKETS, ETC.) WE HAVE RECEIVED A CONFIRMATION LETTER ON OUR DEPOSIT FOR THE SUMMER SHOW.

THE PAST FUND RAISERS WE HAVE HAD WENT VERY WELL. PR AND WAYS AND MEANS WERE TOLD BE ERIC TO KEEP UP THE GOOD WORK.

ERIC TOUCHED BASE ON THE INSURANCE. SAID THAT EVERYONE WAS TO READ OVER AND AND THE NEXT MEETING MORE WOULD BE DISCUSSED.

THE MANAGING DIRECTORS REPORT WAS ACCEPTED BY ALL.

DENNIS GIVE THE TREASURER'S REPORT. EVERYONE RECEIVED A COPY OF THE REPORT. STEVE MOTIONED TO ACCEPT THE REPORT AND BRYON SECOND. APPROVED BY ALL.

ERIC ASKED IF THERE WAS A LIST OF ALL MEMBERS WHO ARE UP TO DATE ON THEIR DUES. DENNIS SAID HE WOULD GET A COPY TO ERIC AND THE SECRETARY.

PAT GAVE A REPORT ON PUBLIC RELATIONS. THAT POSTERS WILL BE OUT FOR THE STRAWBERRY CABARET AND STALLIONS. ALSO, A POSTER FOR THE BUS TRIP. SO WE CAN GET THE BUS TRIP SOLD. SINCE SALES ARE GOING SLOW. DARYL IS CHECKING ON ALL PRINTING FOR THE SUMMER SHOW. (POSTERS, FLYERS, TICKETS, ETC.) EBER IS TAKING CARE OF ALL THE PRINTING, PER DARYL. MORE SPECIFIC INFORMATION WILL BE AVAILABLE AFTER DARYL CONTACTS EBER FOR THE INFORMATION OF COSTS AND WHEN ALL WILL BE DONE. DARYL IS MAKING CONTACTS FOR PUBLICITY. HE IS GOING TO GET US A LIST OF CONTACT NAMES.
(TV, RADIO, NEWSPAPERS, ORGANIZATIONS, ETC.) MOTION MADE BY ERIC AND SECOND BY STEVE. APPROVED BY ALL.

ERIC SAID HE HAS ALL THE NAMES AND ADDRESSES FOR THE BULK MAILINGS ON LABELS.

LINDSAY GAVE A REPORT ON WAYS AND MEANS. PAST FUND RAISERS, AZALEA SALES AND NEPTUNE BAR NIGHT. WHICH BOTH WENT VERY WELL. UPCOMING EVENTS. THE CABARETS WILL BE ORGANIZED BY GLENDA & MICHELLE. THE FAVORITE BARTENDER CONTEST. JOEL IS IN CHARGE OF THIS. HELPING HIM IS DON FUNT 774-5466. JOEL CAN

ALLEGRO IS STILL UP IN THE AIR. NO COMMITMENT HAS BEEN MADE. NEW FUND RAISERS WERE MENTIONED. ONE BEING THE OUR HOUSE PRINT THAT MICHAEL CLARK HAD BROUGHT TO A PREVIOUS MEETING. THIS WAS TABLED SINCE MICHAEL WAS NOT THERE TO COVER AND INFORMATION ON IT. BOOK SALES (GARY HITE WILL DONATE BOOKS).

COULD BE SOLD AT THE BARS AND PRIDE FESTIVAL. TO SELL MUMS AS A FUND RAISER AND TO SCHEDULE ANOTHER BUS TRIP FOR THE FALL (POSSIBLY IN SEPTEMBER). MOTION MADE BY PENNY AND SECOND BY ERIC. ACCEPTED BY ALL.

FINANCE COMMITTEE WAS TABLED.

MEMBERSHIP WAS TABLED UNTIL OLD BUSINESS.

HOSPICE UPDATE WAS COVERED IN PAUL'S REPORT. AND AT THIS TIME THE REPORT WAS ACCEPTED BY ALL.

OLD BUSINESS:

ERIC GAVE AN UPDATE ON THE 501(C)(3). FRANK PAZZOLI IS WORKING WITH THE GARDEN TO GET THEIR 501(C) STATUS. HE IS ALSO WORKING WITH LILY WHITE & CO. TO MAKE SURE THAT WE HAVE EVERYTHING UP TO DATE AND COVERED. PAUL IS GETTING TOGETHER ALL BI-LAWS. BOARD GAVE ERIC APPROVAL TO PURSUE THIS ISSUE.

BROCHURE UP-DATE WAS GIVEN BY ERIC. HE NEEDS TO CHECK OUT WHERE WE ARE AT WITH THIS.

UPDATE LISTING OF MEMBER, CAST MEMBERS AND VOLUNTEERS. ERIC STATED IF THERE IS ANYONE THAT IS TO BE ADDED TO LIST, PLEASE GET THE INFORMATION TO HIM BY THE END OF APRIL SO HE CAN ADD THEM TO THE MAILING LIST AND GET THEM TO PR.

ALSO, ERIC NEEDS ESTIMATES FROM PR BY THE END OF APRIL OF WHAT THE COSTS WILL BE FOR THE SUMMER SHOW.

A REQUEST WAS MADE FOR PR TO HAVE A COPY OF THE MAJOR MAILING LIST THAT IS USED FOR ALL MAILINGS THAT GO OUT.

MANAGING DIRECTOR SEARCH...SOMEONE TO TAKE ERIC'S PLACE COME SEPTEMBER. HE WILL CONTINUE TO HELP OUT, BUT WITH THE MAGAZINE, NEEDS TO GIVE UP MANAGING DIRECTORS SPOT.

MEMBERSHIP COMMITTEE CHAIRPERSON SEARCH...STILL NEED SOMEONE TO DO THIS. THIS PERSON WOULD WORK ON DUES. ALSO, WORK ON NOMINATIONS FOR PERSONS FOR THE BOARD. THIS SHOULD BE A PERSON THAT IS NOT ALREADY ON THE BOARD. A PERSON FROM THE OUTSIDE.

LOOSE CHANGE WRAPPING/TOTAL. LOOSE CHANGE WAS WRAPPED BY JACK AND TURNED OVER TO THE TREASURER IN THE AMOUNT OF \$11.50. THIS MONEY IS TO GO TOWARDS THE EQUIPMENT FUND.

THERE WAS NO OTHER OLD BUSINESS TO BE DISCUSSED. ALL OLD BUSINESS WAS ACCEPTED BY ALL.

NEW BUSINESS:

FESTIVAL BOOTH - JULY 27TH. (12PM-7PM) TO BE HELD AT HACC CAMPUS. HAVE NO VENDING INFORMATION YET. THIS WAS TURNED OVER TO THE WAYS AND MEANS COMMITTEE.

MOTION WAS GIVEN BY ERIC AND APPROVED AND ACCEPTABLE BY ALL THAT LILY WHITE AND COMPANY WOULD HAVE A BOOTH.

SUMMER PICNIC - DISCUSSED, ABOUT GOING TO DORNEY PARK OR HERSHEY PARK. ERIC SUGGESTED TO RENT A BUS AND MAKE IT A LILY DAY AT DORNEY. IT WAS DISCUSSED THAT SOMETIME IN AUGUST WOULD BE A GOOD TIME TO HAVE A FUNCTION THAT WOULD INCLUDE COMPANY AND CAST MEMBERS.

OTHER NEW BUSINESS:

DISCUSSION WAS HELD ON MEMBERSHIP DUES. THAT REGULAR DUES FOR MEMBERS SHOULD BE \$15.00 A YEAR. SUPPORTING MEMBERS WOULD BE THE SAME. BUT ALSO, THAT CAST MEMBERS SHOULD ALSO BE RESPONSIBLE FOR PAYING A YEARLY DUE. SUGGESTION WAS MADE TO HAVE CAST MEMBERS PAY \$7.50 PER YEAR. THIS MONEY WOULD HELP DEFRAY THE COST OF INSURANCE. THE \$7.50 WOULD NOT GIVE THEM THE PRIVILEGE TO VOTE. IF THEY WISH TO BE A VOTING MEMBER, THAN THEY WOULD BE RESPONSIBLE TO PAY THE \$15.00 YEARLY DUES. MORE DISCUSSION IS TO BE HELD AT THE NEXT MEETING.

AT THIS TIME DENNIS MADE A MOTION TO ADJOURN THE MEETING. SECOND BY PAT. AND EVERYONE ACCEPTED.

LILY WHITE & CO. INC.
BOARD OF DIRECTORS
AUGUST 8, 1996

REMEMBER FOR YOUR MEETINGS

THIS IS A COPY OF THE MEETING TO BE HELD AT THE STALLIONS

Dear Board Member:

Attached is a listing for all up coming Board Meetings, Minutes of the last Board Meeting and an updated listing of all Board Members and Committees. Please read over all the attached. If there are any changes to the Board Member List, please inform me so that I can make the appropriate changes.

In addition, if you are unable to attend any Board Meetings in the future, contact me as soon as possible.

Thank you in advance for your cooperation.

Sincerely,

Penny Woolsey
Secretary
717-469-0035

Attachments

SEPTEMBER 15 - 5:00 PM

OCTOBER 20 - 5:00 PM

NOVEMBER 17 - 5:00 PM

DECEMBER 15 - 5:00 PM

I SPoke TO RONNIE AND HE SAID WE ARE MORE THAN WELCOME TO HOLD OUR MEETINGS AT THE PAPER MOON. THE ONLY SUNDAY THAT WE COULD NOT HOLD OUR MEETINGS WOULD BE THE SECOND SUNDAY OF THE MONTH BECAUSE THE PENSACOLA HOLD THEIR MEETINGS.

IF UNABLE TO ATTEND MEETINGS,
CALL PENNY AT 469-0035

LILY WHITE & CO., INC.
BOARD OF DIRECTORS

REMINDER FOR 1996 MEETING DATES

THIS IS A OF THE MEETING TO BE HELD AT THE STALLIONS

IF UNABLE TO ATTEND ANY BOARD MEETINGS
CONTACT PENNY AT 469-0035

SEPTEMBER 8 - 5:00 PM @ Gary's Office;

OCTOBER 13 - 5:00 PM

NOVEMBER 10 - 5:00 PM

DECEMBER 8 - 5:00 PM

THIS IS A LIST OF DATES THAT WE CAN CHANGE OUR MEETINGS TO AND
HOLD THE MEETINGS AT THE PAPER MOON RESTAURANT.

SEPTEMBER 15 - 5:00 PM

OCTOBER 20 - 5:00 PM

NOVEMBER 17 - 5:00 PM

DECEMBER 15 - 5:00 PM

I SPOKE TO RONNIE AND HE SAID WE ARE MORE THAN WELCOME TO HOLD
OUR MEETINGS AT THE PAPER MOON. THE ONLY SUNDAY THAT WE COULD
NOT HOLD OUR MEETINGS WOULD BE THE SECOND SUNDAY OF THE MONTH
BECAUSE THE PENSMEN HOLD THEIR MEETINGS.

IF UNABLE TO ATTEND MEETINGS,
CALL PENNY AT 469-0035

LILY WHITE & CO., INC.
MINUTES FROM BOARD MEETING JUNE 2, 1996

IN ATTENDANCE: PENNY WOOLSEY, PAT MANATT, GARY HEITE, JIM DUANE, ERIC SELVEY
KEN OAKES, PAUL FOLTZ, MICHAEL CLARK, JACK SOWERS

PHONE CALLS FROM INDIVIDUALS WHO COULD NOT ATTEND DENNIS HOLLINGER AND LINDSAY MILLS

INDIVIDUALS NOT IN ATTENDANCE STEVE PATTON, BRIAN BIGELOW AND JEFF NAGLE

MEETING WAS CALLED TO ORDER AT 5:10 PM

MINUTES FROM PREVIOUS MEETING WERE READ AND APPROVED.

MANAGING DIRECTOR'S REPORT - ERIC

REPORTED ON THE MAILING LIST FOR THE SHOW, THAT SHOULD HAVE BEEN OUT LONG AGO, BUT THERE WERE COMPUTER PROBLEMS. PAUL AND ERIC MEET WITH THE PROFESSIONAL HOSPICE GROUP. PROFESSIONAL HOSPICE IS GOING TO HELP GET ADS AND SELL TICKETS FOR THE SUMMER SHOW. AS FAR AS SCAAN, PROMOTIONAL MATERIAL WAS DROPPED OFF, BUT DON'T KNOW IF THEY ARE GOING TO HELP SELL ADS OR NOT. WILL TRY TO SELL TICKETS. HARRISBURG FOUNDATION APPROVED ALL MATERIALS THAT WERE PRINTED FOR THE MAILING. THAT'S WAS FOR THE HARRISBURG SHOW. AS FAR AS THE YORK SHOW, IT IS BEING HELD JUNE 23, TOOK PROMOTIONAL MATERIAL DOWN ON FRIDAY. ALL PROCEEDS FROM YORK SHOW TO GO TO YORK HOSPICE BECAUSE MT. GRETNA DOING A SHOW "GYPSY" AND MONEYS ARE GOING TO WELLSRING. ALL LARGE TABLES SOLD FOR HARRISBURG SHOW. TICKET SELLS GOING VERY WELL. SEND SET OF COMPLIMENTARY TICKETS TO WELLSRING.

ARTISTIC DIRECTOR'S REPORT - PAUL

THE CAST IS NOW DOWN TO 12. EVERYONE IS DOING WELL. AFTER SUMMER SHOW, NEED TO START A POOL FOR NEW PERFORMERS. FIRST CABARET WAS VERY WELL RECEIVED. PERFORMERS IN SUMMER SHOW ARE NOT PERMITTED TO PARTICIPATE IN THE CABARETS. THERE ARE ALLOT OF OTHER PEOPLE WHO ARE AVAILABLE TO DO SO THAT DO NOT HAVE THE TIME TO PERFORM IN A LILY WHITE PRODUCTION. CABARETS ARE BEING HANDLED BY GLEN (GLENDA) AND MICK (MICHELLE).

TREASURE'S REPORT - KEN

KEN WENT OVER THE REPORT AND IT WAS ACCEPTED AS READ.

PUBLIC RELATIONS REPORT - ERIC

PERSONALLY COMMENTED PAT AND PENNY ON THE POSTERS AND FLYERS FOR THE CABARET SHOWS. THERE WERE SOME SMALL FLYERS MADE BY ANOTHER MEMBER AND INFORMATION WAS INCORRECT. KEN MADE THE COMMENT THAT ALL PUBLICITY MUST BE APPROVED BY THE PR COMMITTEE BEFORE DISTRIBUTING.

WAYS AND MEANS COMMITTEE - JOEL

GAVE A REPORT ON THE BUS TRIP. THAT TICKETS ARE NOT GOING VERY WELL. A LOT OF PEOPLE MADE COMMENTS THAT THEY DID NOT WANT TO RIDE A BUS TO NY FOR 3 HOURS AND THEN HAVE TO TURN AROUND AND COME BACK. OVERNIGHT WOULD BE BETTER. JACK BOUGHT A TICKET AND DONATED IT. THE BARTENDERS CONTEST, THERE ARE GOING TO BE FOUR LOCAL BARS PARTICIPATING (STRAWBERRY CAFE, STALLIONS, NEPTUNE & THE VAULT) AND ABOUT 20-25 BARTENDERS. NEED TO CONTACT BTL'S. CONTEST STARTS JUNE 19 AND RUNS TO JULY 19.

NO REPORT ON FINANCE

NO REPORT ON MEMBERSHIP

HOSPICE UPDATE - PAUL

TO GENERATE A HOSPICE IN THIS AREA IT WILL COST APPROX. 1/2 MILLION DOLLARS. THEY ARE LOOKING AT A LARGER THAN 4 BEDROOM FACILITY, THEY WANT TO GO FOR A 12 BEDROOM FACILITY. THEY HAVE SUBMITTED A PROPOSAL TO HUD FOR A GRANT. THAT WAS SUBMITTED TWO WEEKS AGO. THEY HAVE A TENTATIVE LETTER ON PROPERTY THEY ARE ALSO HIRING A PROFESSIONAL FUND RAISER CONSULTANT. ARE GOING TO RUN A CONTEST TO NAME THE FACILITY. WILL NOT MAKE AN ANNOUNCEMENT UNTIL FINAL "SIGNED IN STONED".

PRESIDENT - KEN

NOTHING TO REPORT

OLD BUSINESS

JOE INTRODUCED GARY HITE.

GARY SPOKE ABOUT THE FUND RAISING, BY SELLING OF THE BOOKS. ANY BOOKS SOLD BY THE COMPANY, MONEY WOULD GO TOWARDS THE JULY SHOW AND ANY BOOKS SOLD AFTER THE SHOW, WHERE THE MONEY GOES WILL BE VOTED UPON BY THE BOARD. THIS WAS TABLED, AND WAS TO BE TURNED OVER THE THE WAYS AND MEANS COMMITTEE. JOEL, KEN, LINDSAY AND ERIC ARE TO GET TOGETHER WITH GARY. AND BRING A REPORT BACK TO THE NEXT BOARD MEETING.

ADOPT A ROOM - PAUL

EXPLAINED THAT ORGANIZATIONS WILL PLEDGE AN ANNUAL AMOUNT TOWARDS THE FACILITY FOR A ROOM. ITS AN ON GOING PROJECT.

STALLIONS MONDAY NIGHT - ERIC

DEFERRED FOR NOW

INSURANCE - ERIC

TO COVER VOLUNTEERS AND BOARD MEMBERS. INSURANCE WE HAVE RIGHT NOW ONLY COVERS PERFORMERS. EVERYONE WAS TO READ OVER AND DISCUSS AT NEXT MEETING.

BOARD MEMBER DUES -

A LIST WAS GIVEN TO THE SECRETARY. BUT NOT AS FAR AS WHO IS DUE FOR MEMBERSHIP DUES.

501(C)3 - ERIC

MET WITH MR. ZOLI, HE IS REVIEWING OUR 501(C)3. GAVE HIM THE BI-LAWS. WOULD FILE PAPERWORK IF THAT'S WHAT'S NEEDED. GARY SAID HE WOULD HELP OUT WITH WHAT HE COULD, AS FAR AS GETTING THE 501(C)3.

BROCHURE - ERIC

HAS HEARD NO UPDATE .

STORAGE WORK GROUP -

NO STORAGE FACILITY HAS BEEN LOCATED, AS OF THIS DATE, TO STORE ALL OF THE COMPANIES PROPS AND COSTUMES.

UPDATE LIST OF MEMBER, CAST MEMBERS, VOLUNTEERS.

MANAGING DIRECTOR SEARCH - ERIC WILL COVER PART TIME UNTIL SEPTEMBER. THEN WE NEED TO FILL THE POSITION.

MEMBERSHIP COMMITTEE -

WE ARE STILL IN NEED OF A CHAIRPERSON

SUMMER PICNIC/ACTIVITY

TO BE HELD AT PAT AND PENNY'S. THAT THE INVITATIONS INCLUDE, CAST MEMBERS, BOARD MEMBERS, MEMBERS AND THE PERFORMERS WHO DID THE CABARETS FOR THE COMPANY. MAILING OF INVITATIONS WILL BE SENT OUT.

MEMBERSHIP DUES STRUCTURE
TABLED AT THIS TIME

OTHER

THE RESIGNATION FROM DOUG WARNER WAS ACCEPTED. THE POSITION BEING VACATED, WAS VOTED TO BE FILLED WITH JEAN HORVATH.

PAT AND PENNY VOLUNTEERED TO TAKE THE MASS MAILING FOR THE SUMMER SHOW HOME WITH THEM AND FINISH FOLDING, LABELING AND STUFFING ENVELOPES.

MOTION WAS MADE BY ERIC TO ADJOURN THE MEETING, SECOND BY PAT AND ACCEPTED BY ALL.

217 South 2nd St
Harrisburg, PA 17102
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FLIGHTED MEMBERS

217 South 2nd St
Harrisburg, PA 17102
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217 South 2nd St
Harrisburg, PA 17102
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Harrisburg, PA 17102
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FINANCE AND INSURE

COMMITTEES

PUBLIC RELATIONS

Eric Warner
217 South 2nd St
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217 South 2nd St
Harrisburg, PA 17102
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217 South 2nd St
Harrisburg, PA 17102
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STAFF

217 South 2nd St
Harrisburg, PA 17102
H- 233-2322
H- 233-2322

LILY WHITE & CO., INC.
1996 BOARD OF DIRECTORS

PRESIDENT

Ken Oakes
1714 Green Street
Harrisburg, PA 17102
H - 236-2253
W- 541-4960 ext. 3309

VICE PRESIDENT

Joel Stauffer
217 Kelker Street
Harrisburg, PA 17102
H - 232-0646
W- 233-3078

TREASURER

Dennis Hollinger
325 Cartref Road
Etters, PA 17319
H - 938-9324
W- 266-2466

SECRETARY

Penny Woolsey
7845 Fishing Creek Valley Road
Harrisburg, PA 17112
H - 469-0035
W- 564-9002 (hard to reach)

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W- 787-5079

Doug Warner
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W- 541-7085

COMMITTEES

WAYS AND MEANS

Lindsay Mills, Chair	Jean Horvath
Joel Stauffer	Michael Clark
Jeff Nagle	Jack Sowers
Steve Patton	Jeff Roberts (671-1408)
Chris Green (671-1408)	George Anspacher (233-1529)

PUBLIC RELATIONS

Daryl Morris, Chair	Pat Mannt
Penny Woolsey	Dennis Hollinger
Bill Grimm	Doug Warner
Michael Wildeman (238-4753)	

MEMBERSHIP

Jan Tamanini, Chair
Ed Fuhrer H - 232-1452
W- 787-7034

LILY WHITE & CO., INC.
MINUTES FROM BOARD MEETING AUGUST 11, 1996

IN ATTENDANCE: KEN OAKES, LINDSAY MILLS, JEAN HORVATH, PAT MANATT,
PENNY WOOLSEY, GARY HITE, JIM DUNNE, JOEL STAUFFER,
ERIC SELVEY, JEFF NAGLE, PAUL FOLTZ, BRYON BIGELOW AND
MICHAEL CLARK.

CONTACT FROM INDIVIDUALS WHO COULD NOT ATTEND DENNIS HOLLINGER AND JACK SOWERS

INDIVIDUALS NOT IN ATTENDANCE STEVE PATTON

MEETING WAS CALLED TO ORDER AT 5:10 PM.

MINUTES FROM PREVIOUS MEETING WERE READ OVER AND CORRECTIONS WERE MADE. A MOTION WAS MADE BY LINDSAY AND SECOND BY BRYON TO ACCEPT. MINUTES WERE APPROVED AND ACCEPTED.

MANAGING DIRECTOR'S REPORT - ERIC

HARRISBURG FOUNDATION HAD ASKED WHAT TO DO WITH THE \$.50 ON THE \$1.00 AFTER JULY 1ST. THAT 75 PERCENT WAS TO GO TO HOSPICE AND 25 PERCENT TO SCAAN. ERIC SAID HE WILL FOLLOW UP ON THIS. ERIC IS GOING TO GET TOGETHER WITH GARY HITE TO GIVE HIM PAPERS ON THE ORGANIZATION (LILY WHITE & CO) AND GO OVER THEM WITH HIM.

ARTISTIC DIRECTOR - PAUL

THE ONLY UP COMING SHOW IS "JUDY JUDY" NEXT MONTH. WENT OVER THE TREASURER'S REPORT AND EXPLAINED IT. THE OUTSTANDING BILLS THAT WE HAVE NOT RECEIVED YET, ARE FROM THE YORK SHOW FOR THE SOUND (\$200.00) AND FOR THE THREE AWARD PLAQUES (WHICH SHOULD BE WITHIN THE \$200.00) BUDGET). WE CAME WITHIN THE \$5,000.00 FUND RAISING WITH THE CABARETS THAT WERE HELD. THE ONLY THING WE WENT IN THE HOLE WITH WAS THE NYC BUS TRIP. IT WAS AGREED THAT WE PAY OURSELVES BACK FOR THE BUY OUT OF THE SHOW TICKETS. (THE AMOUNT BEING \$1,135.00) A MOTION WAS MADE BY LINDSAY TO ACCEPT PAUL'S PORTION OF THE TREASURE'S REPORT AND SECOND BY PAT. ALL AGREED.

TREASURER'S REPORT - DUE TO THE ABSENCE OF DENNIS AND MOTION WAS MADE BY KEN TO TABLE THE REPORT UNTIL NEXT MONTH AND WAS SECOND BY PAUL. ALL AGREED.

PUBLIC RELATIONS COMMITTEE - NO REPORT PER DARYL

DARYL TALKED TO ERIC AND SAID HE WAS RESIGNING AS THE CHAIRPERSON OF THIS COMMITTEE.

WAYS AND MEANS COMMITTEE - LINDSAY

BUS TRIP - WE WENT \$120.00 IN THE HOLE FROM THE BUS TRIP. THERE IS ANOTHER BUS TRIP PLANNED FOR SEPTEMBER 14TH. AT THIS TIME 11 SEATS HAVE BEEN SOLD. THERE ARE 47 SEATS ON THE BUS. ORDER BLANKS CAN BE OBTAINED FROM LINDSAY. CUT OFF FOR BUS TRIP IS 5 DAYS BEFORE. WILL CHECK WHAT DEADLINE IS TO GET DEPOSIT BACK.

ERIC STATED THAT GARY HITE AND HIM WOULD BE GETTING TOGETHER TO SEND OUT A MASS MAILING AND WOULD INCLUDE INFORMATION ABOUT THE BUS TRIP AND OTHER FUND RAISERS BEING HELD BY THE COMPANY.

BARTENDERS CONTEST - LINDSAY

JOEL HANDLED THIS. IT WAS SMALLER THAN WE ANTICIPATED, BUT JOEL DID NOT HAVE A LOT OF HELP. BUT THE CONTEST WENT VERY WELL. WE RAISED \$365.52 AND ALL THE BARTENDERS WHO WERE INVOLVED, WON A PRIZE.

UPCOMING EVENTS - LINDSAY

THE BUS TRIP, WHICH HE PREVIOUSLY COVERED AND A FALL MUM SALE. THERE ARE FIVE COLORS TO CHOOSE FROM. THE COST IS \$5.00 PER SIX INCH POT. CUT OFF FOR SELLING IS ONE WEEK BEFORE (SEPTEMBER 14TH). DELIVERY WILL BE SEPTEMBER 19TH AND 20TH AT THE CARRIAGE HOUSE. (5PM TO 7PM). OUR COST PER MUM IS \$1.75 PER POT. JEFF STATED HE WILL DONATE THE FOIL FOR THE MUM POTS. LINDSAY HAS MADE UP THE ORDER BLANKS AT NO ADDITIONAL COST TO THE COMPANY. EVERYONE WAS TO OBTAIN ORDER BLANKS FROM LINDSAY AT THE END OF THE MEETING. ENTERTAINMENT BOOKS ARE NOT AVAILABLE YET.

HOSPICE UPDATE - PAUL

NO UPDATE BECAUSE THERE HAS BEEN NO MEETING SINCE JUNE. THE NEXT MEETING WILL BE HELD NEXT MONTH.

OLD BUSINESS

YORK AND HARRISBURG SHOWS - ERIC

THE YORK SHOW WE DONATED APPROXIMATELY \$500.00. THE HARRISBURG ^{Hotel} SHOW DEPOSIT OF \$200.00, WE SHOULD BE RECEIVING THE MAJORITY OF IT BACK. PAUL ADDED, THAT THE YORK SHOW WAS A DISAPPOINTMENT AS FAR AS TURN OUT. THAT FROM NOW ON WHEN LILY WHITE & CO. HAS A MAJOR SHOW, PUBLIC RELATIONS SHOULD HANDLE THE PUBLICITY. WE CAN USE THE LOCALS FOR THE AREA WHERE WE ARE DOING THE SHOW, BUT DON'T DEPEND ON THEM FOR PR. JOY (AT YORK) DID NOT RECEIVE PR STUFF UNTIL THE BEGINNING OF JUNE. PR HAS TO BE DONE AND OUT AT LEAST ONE MONTH IN ADVANCE. MANAGER OF VALENZIA WAS VERY IMPRESSED AND PLEASED WITH THE CAST FROM LILY WHITE, THAT THEY ARE INVITED BACK AT ANY TIME. ERIC ALSO STATED THAT WAYS AND MEANS DID A TREMENDOUS JOB IN RAISING FUNDS FOR THE PRODUCTION COSTS.

IN ADDITION, BTL'S WAS VERY PLEASED WITH THE SHOW. WE ARE SCHEDULING A CHRISTMAS SHOW AT BTL'S.

FOR UPCOMING SHOWS, PROVIDE A LAYOUT OF SEATING WHEN SELLING TICKETS. MARK OFF WHEN SOLD. STILL SELL ON FIRST COME FIRST SERVE. BECAUSE OF SOME CONFUSION AT THE HARRISBURG SHOW. AFTER DISCUSSION IT WAS AGREED THAT THIS WOULD BE TABLED UNTIL THE NEXT SHOW AND TURNED OVER TO THE BOX OFFICE.

PAUL STATED THAT PRIOR APPROVAL FOR ANY EXPENDITURES MUST HAVE PRIOR APPROVAL BY THE BOARD UNLESS THE COMMITTEE HAS AN ASSIGNED BUDGET. ANY PRODUCTION COST GOES THROUGH PAUL FIRST AND ANY PR GOES THROUGH ERIC FIRST. ANY EXPENDITURES OVER \$50.00 MUST HAVE PRIOR APPROVAL BY THE BOARD.

ADOPT A ROOM - PAUL
NO UPDATE SINCE HOSPICE HAS NOT HAD A MEETING.

MONDAY NIGHT - STALLIONS - ERIC
SAID TO STRIKE THIS FROM THE AGENDA

INSURANCE - ERIC
SAID HE WOULD RECOPY THE INFORMATION AND GIVE TO SECRETARY TO MAIL OUT WITH BOARD MEETING MINUTES SO EVERYONE WOULD HAVE THE OPPORTUNITY TO READ OVER AND DISCUSS AND MAKE A DECISION ON AT THE NEXT MEETING.

BOARD MEMBER DUES - KEN
SAID THAT HE BELIEVES DENNIS WAS GOING TO CHECK AND SEE WHO STILL OWES DUES. WHEN PAUL, DENNIS AND KEN MEET, THEY WILL GO OVER THIS.

501(C)(3) - ERIC
NO UPDATE. ERIC SAID HE IS GOING TO WORK WITH GARY HITE ON THIS. HE HAS HEARD NOTHING FROM PIZZOLI. KEN SAID TO INCLUDE RICK MILLER I WHATEVER IS DONE CONCERNING THIS.

ALL PAPERWORK IS NOW AT PAUL'S AND NEEDS TO BE ORGANIZED. ONCE PAUL GOES THROUGH AND GETS RID OF DUPLICATES HE WILL GIVE TO SECRETARY TO ORGANIZE AND PLACE INTO FOLDERS BY CATEGORIES.

BROCHURE - ERIC
NO UPDATE INFORMATION. ERIC RECOMMENDED THAT ONCE GARY TAKES OVER AS MANAGING DIRECT AND HE HAS TAKEN OVER, THAT EBERT GORDON SHOULD BE CONTACTED AT THE SCHOOL TO SEE IF THE SCHOOL IS STILL GOING TO DO THIS PROJECT. ALSO THE PR COMMITTEE SHOULD BE INVOLVED.

STORAGE WORK GROUP -
NO REAL UPDATE. HAVE FOUND NO FACILITY YET. RIGHT NOW EVERYTHING IS OUT OF SHARONS AND IS STORED IN VARIOUS LOCATIONS. THEREFOR, THE SEARCH STILL GOES ON FOR A FACILITY.

UPDATE LISTING OF MEMBER, CAST MEMBERS, VOLUNTEERS - KEN
IT WAS SUGGESTED THAT THE LISTS BE MERGED. THE SECRETARY IS WORKING ON THIS WITH THE TWO SEPARATE LISTS THAT SHE HAS.

MANAGING DIRECTOR SEARCH - ERIC
ERIC IS GOING TO MEET WITH GARY PRIOR TO THE SEPTEMBER MEETING TO GO OVER THE POSITION OF THE MANAGING DIRECTOR. AT SEPTEMBERS MEETING A NEW MANAGING DIRECTOR WILL BE APPOINTED.

SUMMER PICNIC - JOEL
JOEL TALKED ABOUT THE PICNIC AND THE GREAT TIME EVERYONE HAD WHO ATTENDED. HE MADE A MOTION TO THANK PAT AND PENNY FOR HOSTING THE PICNIC AT THERE HOME. KEN SECOND THE MOTION.

MEMBERSHIP DUES STRUCTURE - KEN
THIS HAS BEEN TEMPORARILY PUT ON HOLD

BOOKS DONATED BY POSITIVELY HIV - GARY
JOEL STATED THAT HE STILL HAS THE BOOKS THAT WERE PREVIOUSLY GIVEN BY GARY HITE. IN ADDITION TO THE PERVIOUS BOOKS THAT WERE DONATED TO SELL, GARY HAS MADE A FLYER WITH SEVERAL ITEMS ON IT THAT HIS COMPANY SELLS. AND BY SELLING THESE ITEMS A CERTAIN AMOUNT WOULD GO TO LILY WHITE & COMPANY. JOEL TOOK SOME OF THE FLYERS TO PLACE AT THE NEPTUNE.

PRIDE FESTIVAL - PAUL
WE HAD GOOD PR FOR THE PRIDE FESTIVAL. WE PROFITED \$56.00. BUT NEXT YEAR IT IS SUGGESTED THAT WE HAVE AN INFORMATION BOOTH ONLY AND SELL ICE TEA. MAYBE EDIT OUR PRIOR YEAR SHOW TAPES AND HAVE THEM RUNNING DURING THE FESTIVAL.

OTHER - GARY
THERE IS A BLOCK PARTY COMING UP ON OCTOBER 10, 1996 IN PHILADELPHIA. GARY SAID THAT HE WILL GET MORE INFORMATION TO US.

NEW BUSINESS

SCHEDULE/LOCATION OF MEETINGS - KEN
RONNIE AGREED THAT WE COULD HAVE OUR MEETINGS AT THE PAPER MOON RESTAURANT AS LONG AS IT IS THE THIRD SUNDAY OF THE MONTH. THIS HAS BEEN TABLED UNTIL NEXT MEETING. THE MEETING IN SEPTEMBER WAS AGREED TO BE HELD AT GARY HITE'S OFFICE IN LEMOYNE.

RESIGNATIONS - KEN
KEN SUBMITTED HIS RESIGNATION AS PRESIDENT TO BE EFFECTIVE SEPTEMBER 30TH BECAUSE HE IS MOVING OUT OF THE AREA. LINDSAY MADE A MOTION TO ACCEPT AND PAT SECOND. ALL AGREED TO ACCEPT.
DARLY RESIGNED AS THE CHAIRPERSON OF THE PUBLIC RELATIONS COMMITTEE. PENNY MADE A MOTION TO ACCEPT AND JEFF SECOND THE MOTION. ALL AGREED TO ACCEPT.

UPDATED BOARD LISTING - PENNY
A NEW LIST WITH ALL CHANGES WILL BE INCLUDED WITH THE MAILING OF THE MINUTES.

VICE PRESIDENT WOULD TAKE OVER AS OF OCTOBER 1ST. EXECUTIVE COMMITTEE SHOULD GET TOGETHER WITH PAUL PRIOR TO DECIDE WHAT TO DO IF JOEL DOES NOT ACCEPT TO TAKE OVER AS PRESIDENT.

OTHER - KEN
VOLUNTEERING AT THE NEW HOSPICE
THIS HAS BEEN TABLED FOR NOW.

OTHER NEW BUSINESS - ERIC
MAILING OF BROCHURE - WHICH WILL INCLUDE WAYS AND MEANS FUND-RAISERS, MEMBERSHIP INVOICE AND INFORMATION ON ENTERTAINMENT BOOK. MOTION MADE BY PAUL AND SECOND BY BRYON FOR LILY WHITE & CO. TO INCUR EXPENSES. ALL ACCEPTED. ERIC AND GARY WILL BE WORKING ON THE MAILING/BROCHURE.

ANNOUNCEMENTS - KEN
NONE

SINCE THERE WAS NO OTHER NEW BUSINESS OR ANNOUNCEMENTS, KEN MADE A MOTION TO ADJOURN THE MEETING AND SECOND BY PAT. ALL AGREED.